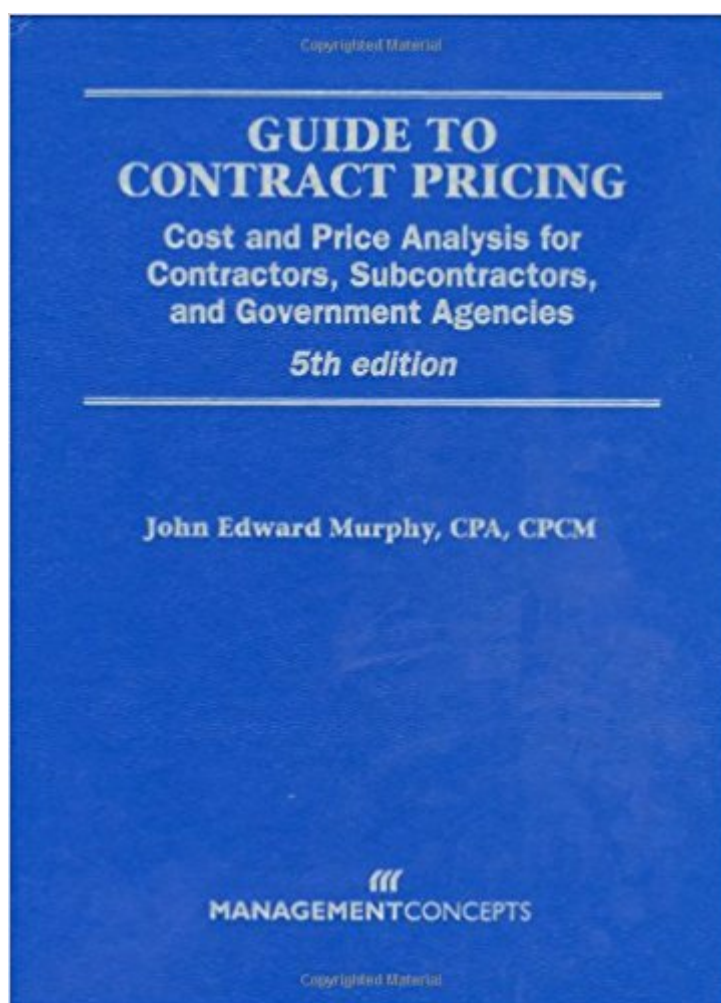


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# Guide To Contract Pricing: Cost And Price Analysis For Contractors, Subcontractors, And Government Agencies, 5th Edition



## Synopsis

This master reference in its fifth edition contains everything you need to know about government pricing rules and regulations in one easy-to-use volume. *Guide to Contract Pricing: Cost and Price Analysis for Contractors, Subcontractors, and Government Agencies, 5th Edition*, explains how the government conducts business and walks you through every step of the contracting process. This fully updated edition includes a new chapter on the role of auditors and contract pricing as well as five new detailed appendices. A CD-ROM provides sample forms, templates, and tools to facilitate the cost and price analysis process. Contents: Basic Pricing Policy and Concepts Contracting Methods and Contract Types: Pricing Implications Price Analysis Cost Principles and Cost Classifications Obtaining Cost or Pricing Data Analysis of Direct Labor Costs Analysis of Direct Material and Other Direct Costs Analysis of Indirect Costs Facilities Capital Cost of Money Profit or Fee Determination Pricing Equitable Adjustments for Contract Changes Contract Pricing: The Role of Auditors

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## Customer Reviews

John Edward (Ed) Murphy has more than 50 years of experience in financial management and procurement in the private sector for CPA firms, and in the public sector for the U.S. General Accounting Office (GAO), the Defense Contract Audit Agency (DCAA), the Naval Audit Service, and the Office of Personnel Management (OPM). While with OPM, he managed a governmentwide

program providing financial management and procurement training for worldwide federal, state, and local employees. He has received a Presidential commendation and many meritorious service awards and special citations. The Association of Government Accountants (AGA) recognized Ed's achievements by honoring him with its Outstanding Achievement Award and its Distinguished Leadership Award. He has an excellent reputation as a speaker and educator, and as an accomplished writer of manuals, articles, and position papers. Ed obtained his Bachelor of Science in Business Administration from Duquesne University in Pittsburgh. He is a Certified Public Accountant (CPA), Certified Fraud Examiner (CFE), Certified Government Financial Manager (CGFM), and Certified Professional Contracts Manager (CPCM). Ed is the founder and principal of the Financial Management Institute, a management consulting firm specializing in procurement, finance, public policy, and litigation support. Client service includes acquisition support service, expert witness and forensic accounting service, and trouble-shooting client problems with federal agencies.

BEWARE...unless i'm having an issue with my computer using this specific kindle book. It's not searchable--the book even says so--ONLY after you try to search. It says--"the search feature is unavailable, please try back in the future". Seriously, what publishing company omits a search feature to an eBook? WHO DOES THAT??!! I'm not entirely opposed to manually searching, however, the search feature saves time and effort. Fair warning! Lost two stars due to that little setback, overall great contract pricing book though.

Excellent book for those involved in the complex world of government contract pricing. I really like the CD and models that are provided. It's written from a practical standpoint and easy to follow.

Text book needed for my contract pricing class, boring read but offers a wealth of useful information if you are looking into government contracting.

Fairly new book and reduce price from school purchase. Was able to receive book in the mail before classes started

Book was purchased as a "Good-as-New" book; I am truly satisfied with this purchase.

good buy

Everything I expected

No unit pricing

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